



*A Reflection of the New La Quinta*



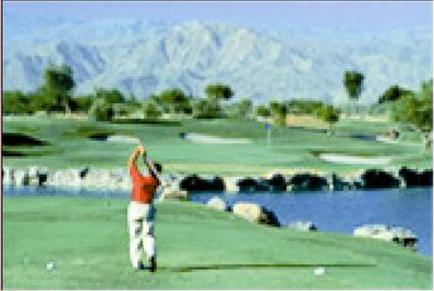
**EMBASSY SUITES HOTEL®**

La Quinta

Resort, Spa and Conference Center



Client here  
Company name  
Street Address  
City, State



Dear Client Name:

Surrounded by the warm hues of the Santa Rosa Mountains and the lush fairways of La Quinta, California, lies a sparkling gem—the new, luxurious Embassy Suites La Quinta Resort, Spa and Conference Center. Nestled in a quiet cove, this cozy, intimate retreat is the perfect getaway for your next meeting, conference or event.



The Embassy Suites is a 15-acre, full-service Resort and Spa with a 145-all suite Hotel surrounded by 144 private, beautiful Mediterranean-style Casitas. In addition, we have 25,000 square-feet of premium indoor/outdoor event space to accommodate your next event.

Our exquisite Hotel has five pools and whirlpools, the Hibiscus Spa and Fitness Center, the mouth-watering Silver Quail Restaurant, the relaxing On The Rocks Lounge and poolside Cabana Grill and world-class championship golf, tennis and polo are just minutes away.

Our focus on flawless service, attention-to-detail, sumptuous food and beverage services, as well as a great location, superb value and terrific weather, ensure that your event is a success.



I look forward to discussing any questions you may have about our beautiful Resort. Thank you for your consideration for the Embassy Suites La Quinta for your next venue.

Sincerely,

Name of Sales Staff  
Senior Sales Manager, Santa Rosa Plaza  
Embassy Suites La Quinta Resort, Spa & Conference Center  
760.564.2701 • Fax: 760.771.4450



# *Proposal For:*

## *Company Name Here*

Surrounded by the warm hues of the majestic Santa Rosa Mountains is the *BRAND New*, 15-acre Embassy Suites Hotel-La Quinta-Resort, Spa and Conference Center. This beautiful Resort is the ultimate in luxurious, high-end comfort and impeccable, personalized service.

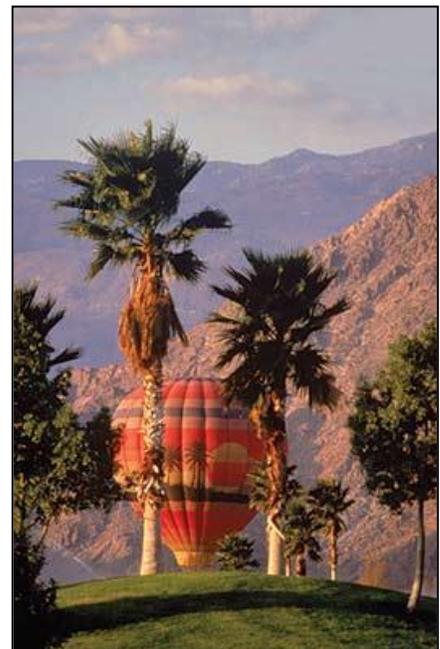
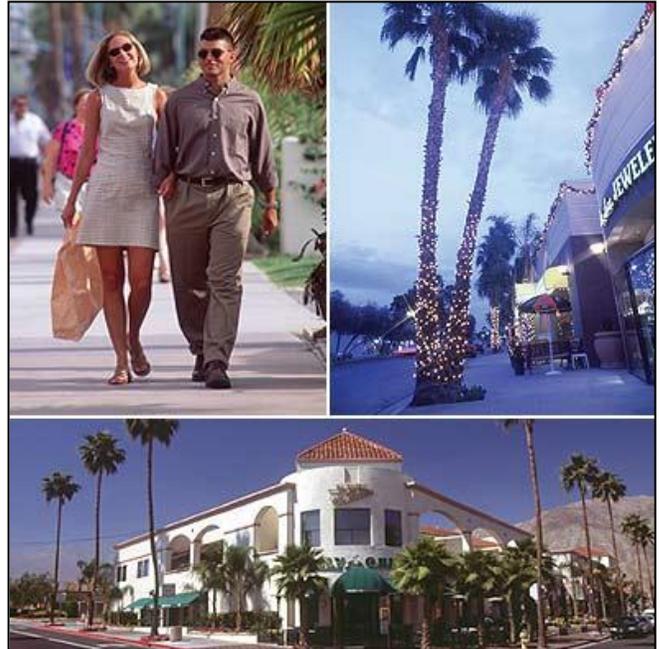
Conveniently located within the Village of La Quinta at Santa Rosa Plaza, the Embassy Suites La Quinta is a year-round, multi-recreational, destination playground just 17 miles from Palm Springs International Airport. Just across the street from our Resort is Old Town: a charming, quaint village with more than 40 unique shops, restaurant and art galleries. This inviting area is reminiscent of the cozy shopping districts of Europe.

The Resort's food and beverage services are superb. **The Silver Quail Restaurant** offers the finest in sumptuous Mediterranean cuisine as well as healthy dining options. **The On The Rocks Lounge** is a hip, upscale place to unwind and be seen.

La Quinta, also known as the "Gem of the Desert," is one of the premiere golf destinations in the country. Hit the links at one of our world-class golf partners just minutes from the Resort. We'll shuttle you there!

The Santa Rosa Mountains beckons the outdoor enthusiast with horseback riding, hiking and biking trails, rock climbing, canyon jeep tours and hot air balloon rides---all in a climate that is seasonally ideal. After an invigorating day outdoors, relax at the tranquil Spa Hibiscus. This 5,000 square-foot Hawaiian oasis offers eight deluxe treatment rooms, private steam baths, nail salon, fitness center and a soothing solace courtyard.

Based on the information that we have received, we would like to present this proposal for your review



## Guest Room Block

<b>DAY:</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>	<b>Saturday</b>
<b>DATE:</b>	<b>Jan. 26</b>	<b>Jan. 27</b>	<b>Jan. 28</b>	<b>Jan. 29</b>	<b>Jan. 30</b>	<b>Jan. 31</b>
<b>ROOMS:</b>	<b>20</b>	<b>60</b>	<b>60</b>	<b>60</b>	<b>60</b>	<b>60</b>
<b>TOTAL ROOMS:</b>	<b>320</b>					

## Group Room Rates

We are pleased to offer your Group the following discounted Group Room Rates:

- *Standard Guest Suite*                 \$\$\$
- *Executive Corner Suite*                 \$\$\$
- *2 or 3-Bedroom Presidential Suite*     \$\$\$
- *1-Bedroom Casita Villa*                 \$\$\$

The Group Room Rates noted above are net, non-commissionable and are based on single or double occupancy. Group Room Rates are subject to city/state taxes, which are presently at 11.045 percent. The fee is per room, per day.

*Optional:* The Resort guarantees that Group Room Rates will not increase more than 4 percent per year. Rates are confirmed one year prior to your arrival date.



## Guest Inclusions/Services

Our valued Guests enjoy these *complimentary* services throughout their stay:

- A full, cooked-to-order breakfast each morning from 6:30 to 9:30 a.m.
- A nightly Managers Reception in the Lobby from 5:30 to 7:30 p.m. with drinks and hors d'oeuvres.
- Wireless Internet access in the public areas of the Hotel and High Speed Internet access in the Guest Rooms and Casitas.
- Video account review and video express checkout.
- Local area shuttle service.
- Self-parking.
- Concierge services.
- Business Center privileges which includes use of in-coming/outgoing faxes, copying and computers.
- Free local area telephone calls and long distance access.
- Fitness Room admittance.
- Nightly turndown service.
- Free local and 800-number phone calls.

## Resort Concessions

Based on the specifications of your program requirements, the Resort is pleased to offer you the following extra value concession items:

- *List concessions here-*
- *List concessions here*
- *List concessions here*

The concessions are contingent on the Group meeting a minimum of 90 percent of the outlined room block noted above.

## ***Guest Room Accommodations***

The Embassy Suites La Quinta offers two distinctive Guest room accommodations. The main stay of the Resort is the 146 all-suite Hotel featuring oversized, two-room Guest suites with the Serta “Sweet Dreams” bedding package, Egyptian cotton triple sheeting and bolster pillows. The bathrooms are complimented with plush bathroom linens, robe with slippers and a luxurious Spa line of products.

Each suite is designed for the business traveler with a data-port phone, high speed Internet access, a spacious work desk, microwave, small refrigerator and wet bar. Other comforts include a safe, iron and ironing board, hairdryer, two large TVs and individual climate-controlled thermostats.



Guests can choose to upgrade their vacation accommodations to our intimate Mediterranean-style Casitas. These luxurious king units and have fully stocked kitchens, full-size refrigerators, granite countertops, cherry wood cabinetry, breakfast bars, washers and dryers, large TVs, CD/DVD players and pull-out sofa beds.

**Suites:** Our eight deluxe Corner Suites offer VIPs spacious comfort and style, and are ideal for small gatherings or meetings. Our gorgeous three-bedroom Presidential Suite is richly furnished with a two-bay hospitality center, boardroom table and an expansive walk out deck with panoramic views of the Santa Rosa Mountains.

## ***Function Space***

The Embassy Suites La Quinta offers more than 9,000 square-feet of premiere indoor function space. All meeting rooms are wired with high speed Internet access, easy lighting and audio controls, climate-controlled thermostats and well-insulated air-walls.



The **Grand Polo Ballroom**, which measures 5,350 square feet, offers an exceptional meeting and catering experience. Themed after polo fields, the Ballroom is sophisticated and very elegant for any event. The **Trophy Hall Foyer** is a great spot for any social gathering with its equestrian artifacts and one-of-a-kind artwork. Plenty of natural light flows through the over-sized windows and creates a spectacular setting for pre-registration or other components your event may require.

The **Desert Garden Room** divides into three breakout areas and is adjacent to the main Lobby for easy access to our morning breakfast and Nightly Manager’s Reception sites. Overlooking our large, inviting Resort pool, the **Rose Boardroom** is the perfect venue for a high-powered Board of Directors Meeting or an intimate five-course dinner.

## ***Theme/Outdoor Banquet Options***

Our outdoor function space provides additional event options. Whether you want a creative theme banquet dinner, or an adventurous team building activity, we have an array of outdoor venues for your Group...all while using the beautiful Santa Rosa Mountains as a breathtaking backdrop. Our catering specialists can outline the options available at our Resort or at several nearby, unique off-site catering locations.



*\*\* At this time, we have convention space available to accommodate your program needs over the dates listed. Please let us know if you would like to place a tentative hold this space.*

## ***Audio Visual Services***

All Valley Media is located on our premises and has a large inventory of audio and visual equipment to meet your needs. Our Convention Services Manager can coordinate your requests.

## ***Golf***

La Quinta is home to some of the most phenomenal, world-class golf courses in the world. In fact, *The Robb Report* named La Quinta as "America's ultimate golfing destination." The Embassy Suites La Quinta has fabulous partnerships with local golf to ensure our Guests and Groups enjoy these outstanding links at a discounted value. Play at one or all!! Here are just a few of our partners:

Trilogy Golf Club at La Quinta is an 18-hole championship golf course designed by golf course architect Gary Panks. The course design lends itself to the natural terrain and vista views overlooking the Coachella Valley. At just under 6,900 yards from the championship tees, this dynamite course offers both a challenge and enjoyment for all levels of players.



The newest course in the desert, golfers from around the world seek out the Silver Rock Resort. Designed by golf legend Arnold Palmer and his Palmer Course Design Company, this world-class course is tour caliber and host of the 2006 Bob Hope Chrysler Classic.

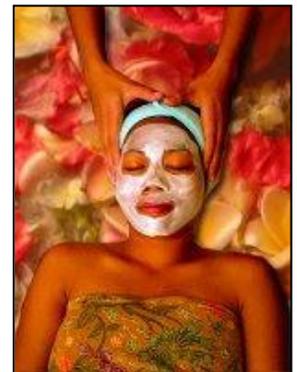
PGA West offers six challenging golf courses and neighbors our Resort. Host to numerous tournaments, PGA West has been referred to as "The Western Home of Golf in America." Each par-72 course offers unique challenges and highlights. Designed by Jack Nicklaus, Tom Weiskopf, Arnold Palmer and Greg Norman, every hole on these demanding courses require its own distinct strategy.

## ***Spa Hibiscus***

Embassy Suites La Quinta's full-service Spa Hibiscus is a rejuvenating oasis that offers relaxing, tropical treatments. Designed in an elegant Hawaiian motif, the atmosphere is tranquil and nurturing. We provide you with a restful escape.



Spa Hibiscus offers a full array of treatments based on ancient Hawaiian therapies. Indulge yourself in eight deluxe treatment rooms, including an intimate couple's suite, private steam therapy rooms and a soothing whirlpool spa in the **Fern Grotto**.



Our comprehensive Fitness Center is outfitted with state-of-the-art workout equipment. It also has deluxe locker facilities with complimentary personal care products and refreshments.

## ***Directions***

From Palm Springs Airport (PSP): travel east on Ramon Drive and merge onto I-10 East. From I-10: take Washington Street exit headed south for 5.84 miles. Turn right on Calle Tampico. The Resort's main entrance is on the right just past the intersection of Desert Club Drive.

The Embassy Suites La Quinta's focus on flawless service, attention-to-detail, coupled with perfect weather, ensures that your meeting will be a success. Our staff is committed to making your stay fabulous! We look forward to serving you.